



For Immediate Release

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**Investors Bank Selects Long-Time Staten Islander
To Manage its New Grasmere Branch**

Seasoned Banker Oversees “Soft Opening” of Bank’s Third S.I. Location

Staten Island, New York (March 23, 2015) – Investors Bank’s consumer and small business banker Kashif Pervez is devoted to Staten Island (S.I.). Mr. Pervez is a long-term S.I. resident since 1998, his family lives here, and now he will manage Investors’ newest branch at 1556 Hylan Boulevard in the S.I.’s Grasmere section, which opened this winter.

Mr. Pervez is managing Investors’ third branch on the Island, where the Grand Opening will be held in the early spring of 2015. The new branch is one part of an ongoing multimillion dollar expansion on S.I. by the Bank. Investors has branches at 1200 Forest Avenue located on the border of the Westerleigh and West Brighton communities and at 271 Page Avenue in the Tottenville neighborhood. In the coming months, the Bank is adding retail locations in New Dorp and Castleton Corners.

In announcing Mr. Pervez’s new position as Assistant Vice President and Branch Manager, Investors’ Staten Island Market Manager Brian Gomez said, “Kash truly knows and understands what it takes to create and manage a successful neighborhood banking center. He has the ability to carefully listen to customers, grasp their concerns, and propose tailored financial solutions. An emphatic manager, he can mentor his colleagues and nurture their growth. He also has a keen business sense, which he developed as a banker and partner in a family-run firm.”

In addition, Investors Senior V.P. and Regional Manager Jacqueline Hancock-Pena, who grew up on S.I., said, “Kash is a key part of the Grasmere branch team, which has members who all live on the Island. Each person has deep roots in their communities, and they are going to make a positive difference for customers and local nonprofit groups.”

Before joining Investors, Mr. Pervez held Branch Management and Business Banking positions at Citibank. During his 14-year tenure with that bank, he ran a Retail Banking Center in Manhattan’s East Village and served as a Relationship Manager as well as assisted Business & Commercial Banking customers. He negotiated loans, provided insurance and investment products, and built a book of business. As a personal banker, he acquired the skills to assist customers with their many financial needs.

In discussing his new position, Mr. Pervez said, “Investors is focused on serving its customers, employees, and the community. As a long-time resident and experienced banker, it’s my goal to assist the Grasmere community and all of S.I. And, Investors is providing the tools, resources, support, and encouragement to succeed with my mission.”

Investors Bank Appoints Local Banker To Manage Its New Branch on Staten Island

Before entering the workforce, he received his Bachelor's degree in Business Administration and Marketing from the National College of Business Administration and Economics in Lahore, Pakistan. While attending the University of Westminster in London, England, he earned a Master's degree in International Business and Management.

About Investors Bank

Founded in 1926 and headquartered in Short Hills, N.J., Investors Bank, with more than \$18.7 billion in assets, is one of the largest regional banks serving the New York and New Jersey metropolitan area. Investors' network of over 130 retail branches, which includes 22 locations in New York City, serves a region that runs from Southern New Jersey to Eastern Long Island. The Bank delivers personalized services and products tailored to the needs of its customers. And, Investors' consumer banking services include deposit products, online and mobile banking, home equity loans and lines of credit and a full array of mortgage loans.

Serving the business community, Investors provides deposit accounts, cash management services, business loans, and commercial financing solutions to small and middle market companies, professional services firms, municipalities, non-profits, and many business organizations. Investors is a member of the FDIC and an Equal Housing Lender.

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